

# Beyond Marketing

Strategic Communication Consultancy Services 2021



# Beyond Marketing

Along our wide array of consultancy services, PARTNERS & BEYOND launched a strategic communication consultancy service, BEYOND MARKETING, offering companies a gateway to innovation and creativity in today's complex world.

Operating with the highest standards of client management possible; BEYOND MARKETING offers word class communication solutions ranging from marketing strategies, communication tactics, branding, and digital activities.

Our team of professional marketers provides a blend of international experience, regional knowledge, and unparalleled relationships focused to deliver Pay Per Click, Search Engine Optimisation, Social Media, Display Marketing, Analytics, Design, Web and Mobile Application Development, and Video Production solutions.

We strive to find the best and most appropriate solution for businesses while measuring the results to ensure higher conversion rates and improved ROI.





# Marketing Strategies & Tactics

#### We help our partners plan and execute the following:

1

### Understanding the Marketing responsibilities

- Building partner's satisfaction, value, and retention
- Winning markets: market-oriented strategic planning

2

### Analyzing marketing opportunities through

- Gathering information and measuring marketing demand
- Scanning the marketing environment

3

### Analyzing partner's markets and buyer behavior

• Dealing with the competition

4

### Developing and modifying Marketing Strategies

- Positioning
- Developing new products



# Marketing Strategies & Tactics

5

#### Making marketing decisions including

- Managing product lines and brands
- Designing and managing services



6

### Managing and developing marketing programs through

- Managing marketing channels
- Managing the communication mix (advertising, sales promotion, and PR)
- Managing the sales force

7

### Developing Investor Relations capabilities including

- Formulating integrated engagement programs and outreach initiatives
- Drafting literature including financial analysis, progress, and special situation reports
- Monitoring shareholders' responses via media and social media channels



## **Brand Strategy**

### Branding

OPTION O1

Analysing research, data, and trends

Goal Setting

S Specific

M Measurable

A Attainable

R Realistic

T Time-bound

OPTION O2

Creating competitive reviews and situational analyses

OPTION OS

Identifying insights, challenges, and opportunities

OPTION 04

Defining Companies objectives, setting SMART goals, creating a strategic plan and testing

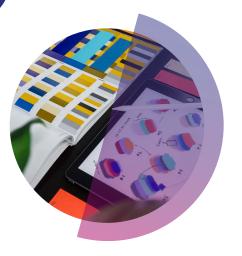
### **Brand Identity**

## Branding

Building a professional brand appearance online and offline

Managing and enforcing the visual identity of the brand across multiple channels & corporate assets

Brand Positioning & Equity









Leading the development & implementation of a company's marketing, social media, branding, and communication activities

Creating all marketing materials & organizing all marketing events

Assist in marketing plan preparation, including budget and short and long-term strategy

Creating & maintaining consistent corporate brand/image voice cross product lines, events, and promotional materials, and throughout company departments





# Search Engine Optimisation Digital



Improving Search engine ranking through keyword optimization, title tags, meta description & backlinks

On-site & off-site SEO Implementation

Implementing & studying content through market research

### Social Media

### Digital

















Facebook Manager / Facebook Pixel/ Facebook Live Hosting





Social Media Campaigns & Analytics

and content management











Increasing & improving social media appearance and brand reputation











# Display Marketing Digital

Creating a targeted online advertising Banner Campaign

Media Booking

Sub Contract PR Services (Draft, Publish & Monitor press releases)

Creative Designs (brochures/Roll ups/Banners/Etc..)



## Analytics

### Digital

- Collecting and analysing customer, marketing & web behavioural data.
- Testing campaigns, analysing key metrics & identifying opportunities to increase campaign performance.
- Developing digital campaign and web measurement strategies.
- Creating dashboards, data visualizations, campaign and website performance reports.
- Monitoring & analysing digital media & marketing trends.









#### Creative

### Design

- Creating a look and feel Digital Appearance
- Web Design
- Designing social media posts and content

### Website

- Building a fully developed website (Website Domain, Website Hosting, UX Design)
- Web publishing programming and database management
- Integrating social media platforms on the website

# Mobile Application

- Mobile-friendly App Creation
- Mobile advertising
- SMS Marketing

### Video Production

- Creating video content campaigns
- Mapping business strategy and script for video production
- Video solutions: 2D, 3D, Corporate video production and Photography



# Initial Consultancy Packages

# Initial Consultancy Packages

We offer customized packages based on what serves business's needs & wants. Our experts will support clients through a free initial one to one factfinding session to the appropriate call for action. 1:1 consultation



Existing packages (Starter, Advanced, or Corporate)

Customised packages

Please ask for details









# Partners & Beyond

PARTNERS & BEYOND S.A.R.L is a management consulting firm that provides a wide array of professional services in Recruitment, Human Resources, Management Consultancy, IT & Cyber Security Consultancy and Events Management. We are a dedicated, certified and professional team whose goal is to play a strategic partnership role that supports the success of all our clients — Corporations and employees alike.

We, at PARTNERS & BEYOND, are committed to provide our clients complete and effective solutions that elevate their businesses to become leaders in their fields. We've created a business model that can cater to their specific Recruitment, Human Resources and Events Management needs and ensure the efficiency and legal compliance of their organizations.



Head office Corniche Al Mazraa, Beirut - Lebanon

T +961 1 30 31 31

M +961 81 883 884

E info@partnersandbeyond.com dima@partnersandbeyond.com

W www.partnersandbeyond.com



